



## Europass Curriculum Vitae

### Personal information

First names / Surnames **Duarte Miguel PERÚ CORREIA**  
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E-mail landlockedport@mac.com  
Nationality Portuguese  
Date of birth 24.10.1975  
Gender Male

### Work experience

Dates	From February 2009 onwards
Occupation or position held	Logistics & Site Lease Manager
Main activities and responsibilities	<ul style="list-style-type: none"><li>- Responsible for ZALSINES – Port of Sines Logistic Platform;</li><li>- Site lease management, including negotiation, investment appraisal, feasibility studies and contract drafting;</li><li>- Responsible for port pricing and all tariff regulations.</li></ul>
Name and address of employer	APS – Administração do Porto de Sines, S.A. – Port of Sines Authority Rua do Porto Industrial, Apartado 16, 7520-953 Sines, Portugal
Type of business or sector	Port authority
Dates	From September 2002 onwards
Occupation or position held	Independent Port Consultant
Main activities and responsibilities	<ul style="list-style-type: none"><li>- Instructor of UNCTAD's port training programme, including course material preparation, and course delivery missions (Luanda, Angola, September 2010);</li><li>- Preparation of investment appraisals, feasibility studies and cost-benefit analysis;</li><li>- Technical advisor in port master plan projects.</li></ul>
Type of business or sector	Maritime transport
Dates	From November 2007 to January 2009
Occupation or position held	Economist in the Concessions and Trade Logistics Department
Main activities and responsibilities	<ul style="list-style-type: none"><li>- Responsible for the Port Tariff Regulations;</li><li>- Technical advisor in investment appraisals of port concessions and feasibility studies;</li><li>- Collaboration in studies on port policy issues: short-sea shipping, intermodal transport and EU projects.</li></ul>
Name and address of employer	APS – Administração do Porto de Sines, S.A. – Port of Sines Authority Rua do Porto Industrial, Apartado 16, 7520-953 Sines, Portugal
Type of business or sector	Port authority
Dates	From July 2007 to September 2007
Occupation or position held	Intern at the Trade Logistics Branch
Main activities and responsibilities	<ul style="list-style-type: none"><li>- Research project about ports, ICT, and port community systems;</li><li>- Assistance to the training and capacity building TrainForTrade project for Angola.</li></ul>
Name and address of employer	UNCTAD – UNITED NATIONS CONFERENCE ON TRADE AND DEVELOPMENT Palais des Nations, CH 1211 Geneva 10, Switzerland
Type of business or sector	International organisation

Dates	From December 1999 to October 2006
Occupation or position held	Economist in the Commercial and Concessions Departments
Main activities and responsibilities	<ul style="list-style-type: none"> <li>- Responsible for the Port Tariff Regulations;</li> <li>- Concession management;</li> <li>- Participation in the task-forces responsible for the development of "single window" systems and for procedure facilitation in the Portuguese ports (PCom and PIPe projects); and participation in the team responsible for the Port Operation Regulations;</li> <li>- Technical advisor in investment appraisals of port concessions and feasibility studies;</li> <li>- Collaboration in studies on port policy issues: short-sea shipping, intermodal transport and EU projects;</li> <li>- Administration of tender processes and proposal assessment.</li> </ul>
Name and address of employer	APS – Administração do Porto de Sines, S.A. – Port of Sines Authority Rua do Porto Industrial, Apartado 16, 7520-953 Sines, Portugal
Type of business or sector	Port authority

Dates	From March 1999 to November 1999
Occupation or position held	Trainee at the Marketing and Commercial Department
Main activities and responsibilities	<ul style="list-style-type: none"> <li>- Preparation of the Port Tariff Regulations and tariff related studies;</li> <li>- Collaboration in investment appraisals of port concessions;</li> <li>- Port promotion and marketing.</li> </ul>
Name and address of employer	APS – Administração do Porto de Sines, S.A. – Port of Sines Authority Rua do Porto Industrial, Apartado 16, 7520-953 Sines, Portugal
Type of business or sector	Port authority

Dates	From March 1998 to September 1998
Occupation or position held	Trainee at the Financial Department
Main activities and responsibilities	Accountancy
Name and address of employer	APS – Administração do Porto de Sines, S.A. – Port of Sines Authority Rua do Porto Industrial, Apartado 16, 7520-953 Sines, Portugal
Type of business or sector	Port authority

## Education and training

Dates	From September 2010 onwards (expected completion: July 2013)
Title of qualification awarded	PhD student in Transportation Systems
Principal subjects/occupational skills covered	Research Methodologies, Transport Policy and Institutions, Business Models and Contracts, Risk and Decision Making, Optimization of Transport Infrastructure and Operations
Name and type of organisation providing education and training	IST – UNIVERSIDADE TÉCNICA DE LISBOA, Lisbon, Portugal Engineering, Science and Technology School

Dates	From November 2006 to October 2007
Title of qualification awarded	Master of Science in Maritime Economics and Logistics
Principal subjects/occupational skills covered	Shipping and Port Economics and Policy, Transport Economics and Finance, Logistics and Supply Chain Management, Management Science, International Trade, Maritime Law, Marine Technology
Name and type of organisation providing education and training	ERASMUS UNIVERSITEIT ROTTERDAM, Rotterdam, The Netherlands Erasmus School of Economics / Rotterdam School of Management

Dates	From January 2003 to December 2003
Title of qualification awarded	Postgraduate Diploma in Shipping Business and Port Management
Principal subjects/occupational skills covered	Port Management, Port Policy, Port Planning, Maritime Law, Maritime Economics, Ship Management, Logistics, Investment Appraisal, Finance
Name and type of organisation providing education and training	ISEG – UNIVERSIDADE TÉCNICA DE LISBOA, Lisbon, Portugal Economics and Business School

Dates	From September 1993 to July 1998
Title of qualification awarded	<i>Licenciatura</i> (Portuguese 4-year university degree) in Economics
Principal subjects/occupational skills covered	Macro and Microeconomics, International Economics, Public Finance, Investment Appraisal, Statistics and Econometrics, European Union Law and Institutions, European Union Policy
Name and type of organisation providing education and training	UNIVERSIDADE DE ÉVORA, Evora, Portugal Economics School

### Personal skills and competences

Mother tongue **Portuguese**

Other languages

Self-assessment

*European level (\*)*

**English**

**Spanish**

**French**

**Dutch**

**German**

**Italian**

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			
C2	Proficient user	C2	Proficient user	C2	Proficient user	C2	Proficient user	C2	Proficient user
C2	Proficient user	C2	Proficient user	B2	Independent user	B1	Independent user	B1	Independent user
B2	Independent user	B2	Independent user	B1	Independent user	B1	Independent user	B1	Independent user
A2	Basic user	A2	Basic user	A2	Basic user	A2	Basic user	A2	Basic user
A2	Basic user	A2	Basic user	A1	Basic user	A1	Basic user	A2	Basic user
B1	Independent user	B1	Independent user	A2	Basic user	A1	Basic user	A1	Basic user

(\*) *Common European Framework of Reference for Languages*

Social skills and competences

- Team spirit: experienced with working in various types of teams, such as project, contract management, and audit teams;
- Communication skills: have had contact on a daily basis with shipping agencies, terminal operators and other port stakeholders during the last working years; and have represented the company in meetings and exhibitions on transport and logistics;
- UNCTAD intern coordinator and UNCTAD representative in the UN Intern Network of Geneva during the internship at UNCTAD;
- Ability to adapt to multicultural environments, gained through living and studying abroad, work experience and social activities.

Organisational skills and competences

- Leadership: responsible for contract management; and have founded and led a cultural association;
- Sense of organisation: experienced in coordinating audit teams, tender process evaluations and port tariff analysis projects;
- Team management: responsible for coordination of six contract management teams.

Technical skills and competences

- Participant in the two-day course "Team Management and Human Resource Optimization", delivered by APS / Furtado Fernandes / HERRMANN INTERNATIONAL (March 2009);
- Participant in the two-day course "The Principles of Chartering", delivered by BIMCO (June 2007);
- Competence in quality, environmental and safety management system audits (QHSE), acquired through the 63-hour "Internal Auditor Course", delivered by BUREAU VERITAS (January / February 2006);
- Participant in the 14-hour course "Goal Management and Budgetary Control", delivered by PRICEWATERHOUSECOOPERS (May 2000).

Computer skills and competences

- Very good knowledge of *Windows* and *Mac-OS* operative systems and respective applications: Microsoft programs (Office, Project, Visio, and Front Page) and similar; and Apple applications;
- Very good knowledge of the Portuguese "single window" port system - JUP - used in the three Portuguese main ports: Sines, Leixões and Lisbon;
- SAP ERP user.

Artistic skills and competences	<ul style="list-style-type: none"> <li>- Participation in the following short-films: “Assassina Passional” (“Murderer of Passion”), as production assistant (April 2006); “Castelos no Ar” (“Castles in the Clouds”), as actor (The Postman) and production assistant (April 2006); and “Entre o Desejo e o Destino” (“Between Desire and Fate”), as extra (December 2003);</li> <li>- Participation in the collective exhibition “Pensar em Liberdade” (“Thinking Freely”) at CENTRO CULTURAL EMMERICO NUNES – Sines Cultural Centre with the installation work “Picture of Dorian Gray” (April / May 2004);</li> <li>- Black &amp; White photography courses at CENTRO CULTURAL EMMERICO NUNES – Sines Cultural Centre (August 2002 and August 1998);</li> <li>- Participation in the collective exhibition “Viajem!” (“Travel!”) at CENTRO CULTURAL EMMERICO NUNES – Sines Cultural Centre with the photography work “Untitled #1” (December 1998);</li> <li>- Course on Portuguese Literature “Contemporâneo, Contemporâneos” (“Contemporary, Contemporaries”) at UNIVERSIDADE DE LISBOA – Lisbon University (February / June 2002);</li> <li>- Former columnist of the regional newspaper “Sudoeste” (2001 / 2002).</li> </ul>
Other skills and competences	<ul style="list-style-type: none"> <li>- Tennis, football, and water sports enthusiast (sailing, surfing and scuba diving);</li> <li>- Portuguese Yachtsman Licence (rank: Local Skipper);</li> <li>- Marine VHF Radio Operator Certificate (A class);</li> <li>- Founder and former member of the cultural association BESTA LÍRICA;</li> <li>- Amateur disk-jockey.</li> </ul>
Driving licence	European driving licence - categories A and B (motorcycles and passenger cars)
<b>Additional information</b>	<ul style="list-style-type: none"> <li>- Member of ORDEM DOS ECONOMISTAS – Portuguese Economists Association;</li> <li>- Member of IAME – International Association of Maritime Economists;</li> <li>- GMAT (Graduate Management Admission Test) score: 640 (June 2006);</li> <li>- References: supplied on request.</li> </ul> <p><b>Publications:</b></p> <ul style="list-style-type: none"> <li>- Presentation: <i>Port Concession Management: The Example of Sines</i>, co-author, March 2009, ISEG;</li> <li>- MSc thesis: <i>Information and Communication Technology and Port Community Systems: Determinant Factors for Competitiveness in Developing Countries</i>, October 2007, ERASMUS UNIVERSITEIT ROTTERDAM;</li> <li>- Report: <i>Ley 48/2003 - The Spanish Port Law</i>, co-author, November 2004, report written for the APP – ASSOCIAÇÃO DOS PORTOS PORTUGUESES – Portuguese Ports Association;</li> <li>- Presentation: <i>Port Concessions in Sines</i>, co-author, November 2004, ISEG.</li> </ul>